



AIR TERMINAL SERVICES (FIJI) PTE LTD

EXPRESSION OF INTEREST – ORGANISATIONAL REVIEW OF ATS

Air Terminal Services [Fiji] Pte Limited (ATS) is the region's leading ground handling provider of Passenger, Line Maintenance, Cargo and Ramp Handling, Cargo Sales, Cabin Cleaning and In-flight Catering Services. With operating experience since 1981, we provide excellence in service through competent personnel with quality, safe and efficient practices; in line with the best interests of our customer goals.

ATS is an IATA - ISAGO registered ground service provider including ISO 9001 QMS and ISO 22000 Food Safety Management System certified. We have a dynamic and robust Integrated Aviation Management System (iAMS). In delivering our services, we aspire to continuous improvement of our Quality, Safety, Security and Efficiency.

ATS is seeking experienced and qualified consultant and/or companies to conduct an organisational review of Air Terminal Services (Fiji) Pte Ltd. The selected incumbent will assist in shaping the future of ATS through a comprehensive organizational review. ATS is seeking to enhance operational effectiveness, align with best practices, and elevate service quality.

Key Objectives:

1. **Operational Effectiveness:** Streamline processes for enhanced efficiency.
2. **Alignment with Best Practices:** Ensure compliance and continual improvement.
3. **Service Quality:** Elevate customer satisfaction through enhanced services.
4. **Strategic Goals Alignment:** Align with market dynamics for sustainable growth.
5. **Resource Utilization:** Optimize human, technological, and physical assets.
6. **Shareholder Contribution:** Enhance organizational growth collaboratively.

Scope of the Review:

1. **Comprehensive Evaluation:** Ground handling services and organizational structure analysis.
2. **Policy & Procedure Review:** Emphasizing safety, security, and compliance.
3. **Financial Performance Evaluation:** Scrutinize revenue streams and cost structures.
4. **Training & Development Assessment:** Cultivate a skilled and adaptive workforce.
5. **Technology & Information Systems Examination:** Identify opportunities for advancement.

All other information pertaining to Organisational Review can be requested from the Terms of Reference document by contacting the below persons:

Submission Guidelines:

Consultants interested in participating in this project are invited to submit their proposals by **30th June 2024**. Proposals should include the consultant's company profile, relevant experience, proposed approach to the project, and a detailed budget estimate.

Contact Information:

For inquiries and submission of proposals, please contact:

1. Aklesh Prasad
Manager Finance
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2. Aman Kumar
Business Development Coordinator
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Note: This advertisement serves as an invitation for interested consultants to submit their proposals. Air Terminal Services (Fiji) Pte Ltd reserves the right to reject any or all proposals received and to engage with consultants at its sole discretion.